

ALLYCARE PROPOSAL

# From workshop to working AI.

Prepared for **Impact Climate Technologies**

July 9, 2026

**Basic package · 3 use cases · 36-month term**

The term includes 6 months of onboarding, setup & build + a 30-month commitment.

## YOUR INVESTMENT

One fee. No hardware. No six-month wait.

**\$27,242** per month, all-in · 36-month term

Airia Platform · managed

**\$9,800/mo**

AllyCare · build, care & governance

**\$17,442/mo**

Discount applied to AllyCare

**8%**

**Total contract value**

**\$980,700**

## THE WORK

## Use cases in scope

- 1 Dynamic Bid Pricing & Win-Rate Optimization** · Revenue Growth
- 2 Post-Close Margin Anomaly Detection** · Margin Protection
- 3 Post-Acquisition Systems Integration** · M&A Acceleration

### The work to come — expansion roadmap

AI-Powered Dynamic Dispatch Optimization · Automated HVAC Takeoff & Quantity Estimation

*Expansion use cases join at below-build rates without a new contract.*

## EVERY MONTH INCLUDES

- AI Platform Management
- AI Agent Ops & Management
- Development & Enhancement retainer
- Security & Governance — full oversight

THE VALUE STORY

## Why this path wins

**21%**

below market rates — \$7,058-  
/mo saved vs. the same scope at  
benchmark pricing

**\$142,500**

of build value delivered, spread  
across the term instead of billed up  
front

**\$500K-\$1M**

hardware capital avoided — the  
platform runs it, governed, from day  
one

This proposal — build value

**\$142,500**



The legacy custom-build path

**\$750,000**

Same outcomes. A fraction of the capital, live in weeks — not six months. Per use case this proposal lands at \$9,081/month.

NEXT STEP

## Start where the value is

- 1 Countersign — July 9, 2026**  
This proposal becomes the working agreement. No hardware to order, nothing to install.
- 2 Kickoff — week of July 23, 2026**  
Governance baseline, access, and the first use case enters build.
- 3 First use case live — target September 3, 2026**  
In production, governed, with care and enhancement running monthly from day one.

Conquer **Complexity.**

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