

EXECUTIVE BRIEF · JULY 2026

What AI can do for Impact Climate Technologies.

Ten use cases. Two days. A fundable plan.

Conquer Complexity.

BlueAlly 

\$3.5M

a year waits inside the dispatch board. It does not have to.

Dispatch relies on dispatcher intuition rather than real-time technician location ...

Estimated from public disclosures and benchmarks; the math is in the full briefing.

Ten use cases. \$4.5M a year in the conservative case.

The lead bets sharpen every deal

Bid pricing lifts the win rate from 25% toward 32%.
Margin detection catches compression in five days,
not at month-end close.

\$2.1M a year · first movers

M&A integration is the rollup's multiplier

Nine companies, one playbook. Each acquisition
integrates in under 100 days instead of 150 to 180.
Every future deal closes faster.

\$1.1M a year · repeatable

The biggest prize waits on the foundation

Dispatch optimization would lift technician
utilization past 65% — the single largest friction. It
needs real-time field data first.

\$1.4M a year · staged

The ask: two days with your people.

We pressure-test these ten, pick three, and you leave with a plan finance can fund. We propose the week of July 27.

Payback 21 mo in the moderate case · conservative NPV \$2.5M over five years.

WHAT IT'S WORTH

Value concentrates: the top five bets carry most of the money.

Top five by total annual value



Theme colors thread the full briefing — strategy to money in one line of sight.

Headline dollars are conservative-basis, annual. Scenario detail is in the full briefing.

FOUR LENSES

Revenue	\$2.3M
Cost	\$3.8M
Cash flow	\$669K
Risk	\$755K
Total	\$7.5M

\$4.5M

a year, conservative case — the number we headline

HOW WE PRIORITIZE

Value × readiness picks three to prototype first.

THE THREE WE PROTOTYPE FIRST

UC-02 Dynamic Bid Pricing & Win-Rate ...

Priority 7.35 — highest score; win rate ...

UC-04 Post-Close Margin Anomaly Detection

Priority 7.19 — catches compression in ...

UC-03 Post-Acquisition Systems Integration

Priority 6.09 — every future deal ...

Priority = Value × Readiness × Confidence - Risk Drag · the full matrix plots all ten



Every funded use case leaves as a build-ready package.

Modeled from this assessment · Sonnet 4.5 list

1

Three architecture diagrams

System · agentic workflow · data & governance

2

A 12-section PRD

The spec engineering can price and a vendor can bid

3

Token economics

The model bill, banded low to high

4

Run-cadence mix

Latency tiers size the hardware plan

5

Data-sensitivity mix

Deployment posture per use case

\$4.74K a year

The modeled AI bill for this 10-use-case portfolio — 624.48M tokens a year. The cost lives in integration and change, and it is known before you build.

Five levers, named before a line of code

Volume drift · prompt compression 30–60% · model tier $\pm 5\times$ · prompt caching 50–90% · human-checkpoint frequency.

The numbers that funded the decision spec the build. Nothing is re-estimated on the way to the backlog.

From blueprint to a running agent — built in weeks, cared for monthly.

on the Airia platform



Platform

Airia, resold and managed — orchestration, 100+ models, connectors, audit trail.

Build

Each use case becomes a governed agent — drafted, checked, human-approved.

Care

Watched, secured, and sharpened monthly: quality, runtime, cost and token control.

Starter 1 · Basic 3 · Optimized 5 use cases — one monthly fee, no hardware

At a 36-month term on the governed rate card: \$13.4K, \$27.2K, \$37.2K a month all-in. Basic covers UC-02 · UC-04 · UC-03. \$0 capital outlay.

Nothing posts, approves, or concludes on its own.

The machine drafts and checks. Your people decide.

Proof: \$2.1M labor saved · 360,000 work hours a year recovered · 95% faster advisor response.

THE NEXT STEP

Put two days on the calendar.

01 Scope the workshop

Pick the functions where the friction hurts most.

02 Pick the people

The doers, and a sponsor who can clear the path.

03 Change the trajectory

Two days later you hold three funded use cases and a foundation plan for the rest.

Proposed date: the week of July 27, 2026